

WE INSPIRE A SUSTAINABLE FUTURE

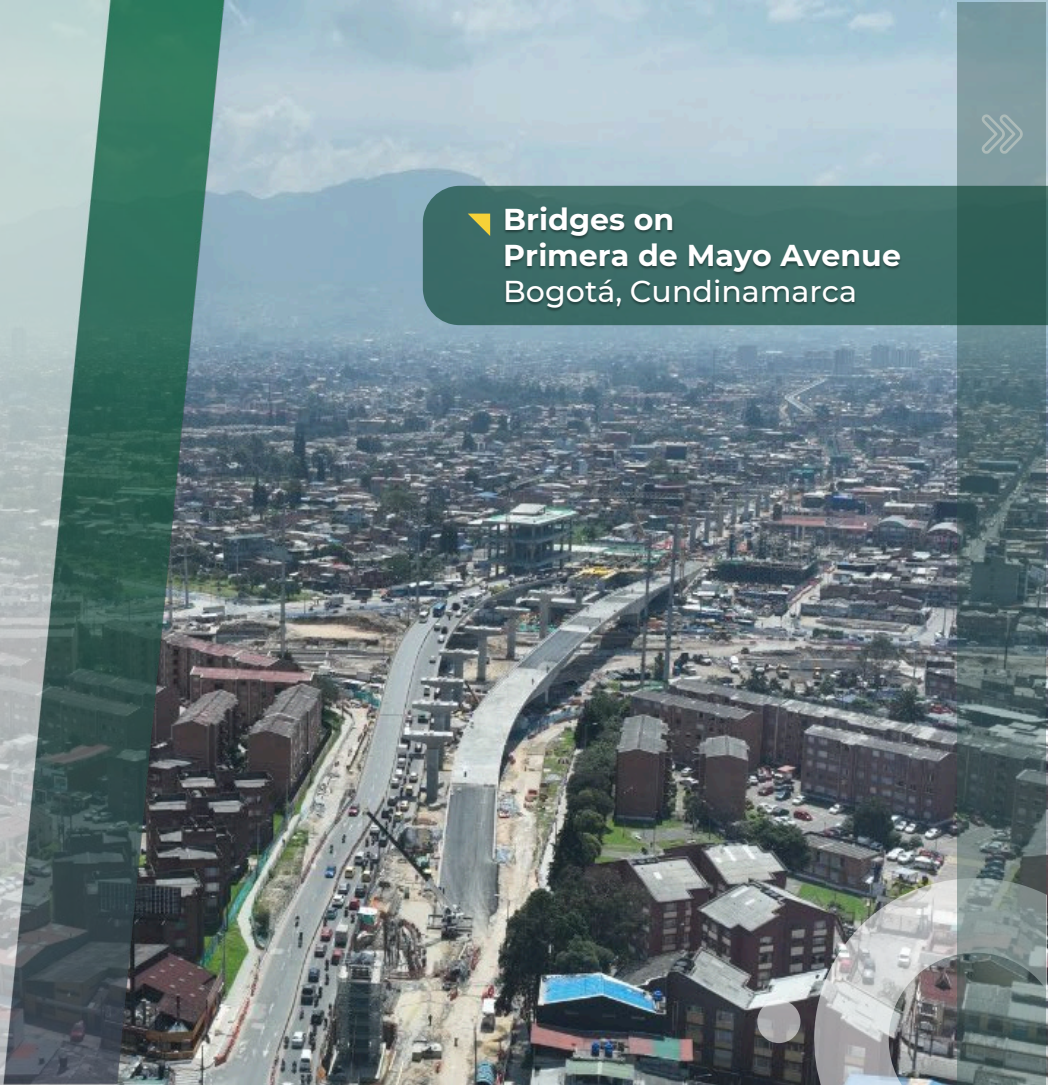
65
AÑOS



Concreto

Historia que enorgullece, futuro que se construye

► Bridges on
Primera de Mayo Avenue
Bogotá, Cundinamarca



We are a business group that develops and invests in real estate and infrastructure projects that drive progress while creating value for investors.



65
AÑOS

 **Concreto**
Historia que enorgullece, futuro que se construye

[Click here to watch the video](#)



Our Businesses

Capacity, experience, and vision to develop projects that transform regions



Investments



Construction Services



Housing



INVESTMENTS

We invest in projects and companies that leverage our capabilities and experience

- Concessions
- Equity investments
- Real estate income



Conconcreto

Historia que enorgullece, futuro que se construye





Concessions

We invest in infrastructure projects under concession contracts, which constitute a strategic business line characterized by the generation of long-term cash flows.



Road infrastructure that includes the rehabilitation of 145 kilometers of dual carriageway, the addition of a third lane on several sections, and land, social, environmental, and network management. The construction phase of the contract was completed in 2025, which boosted traffic growth on the roads. Concreto holds a 15% stake.



Bogotá - Girardot



The concession covers approximately 160 kilometers of roads in eastern Antioquia, including the Medellín-Bogotá highway from Medellín to El Santuario and other secondary routes in the region. As of December 2025, the concession had an average daily traffic volume of 36,255 vehicles, 2.5% higher than the 2024 figure. Concreto holds a 24.8% stake



Medellín – Santuario and Malla Vial de Oriente

A diversified business portfolio that ensures stability and long-term sustainability



Concessions

We invest in infrastructure projects under concession contracts, which constitute a strategic business line characterized by the generation of long-term cash flows.

Heroica Group Cartagena Convention Center

One of the country's leading venues for events and conferences, located in one of Colombia's most important cities for tourism and business. Conconcreto holds a 30% stake



A diversified business portfolio that ensures stability and long-term sustainability



Companies

We hold equity stakes in companies that develop and manage projects in various sectors related to infrastructure, construction, and asset management.

Intercoastal Marine Inc. (IMI)

Construction of marine infrastructure and electrical projects.
Concreto holds a 50% stake



Concreto Industrial

Production and sale of building materials through its three business units: Agregados, Prefabricados and Durapanel.
Concreto holds a 100% stake



Concreto Internacional

Property asset management in Panama.
Concreto holds a 100% stake.



A diversified business portfolio that ensures stability and long-term sustainability



Real Estate Income – Colombia

Structuring, development, and operation of real estate assets aimed at generating long-term rental income.

Pactia

Real estate fund with a diversified portfolio of assets in sectors such as logistics, retail, offices, hotels, and international assets.

Concreto's stake in Pactia

S.A.S.: 50%

Concreto's stake in FCP

Pactia: 4.46%



A diversified business portfolio that ensures stability and long-term sustainability



Real Estate Income – United States

Structuring, development, and operation of real estate assets aimed at generating long-term rental income.

Lyra

A 192-unit residential project dedicated exclusively to rental housing.



Lyra Residences – Miami, Florida

Century Town Center 1 and 2

More than 700 residential units focused exclusively on rental housing.



Century Town Center – Miami, Florida

A diversified business portfolio that ensures stability and long-term sustainability



CONSTRUCTION AND DESIGN

Public and private infrastructure and design

Approximately

3,000

Projects completed

65
AÑOS



Conconcreto

Historia que enorgullece, futuro que se construye

Group 5 - TransMilenio Av. 68
Bogotá, Cundinamarca



Experience in Colombia, Panama, Costa Rica, the Dominican Republic, and the United States

Highways and
viaducts
851 km

Tunnels
183.36 km

Bridges
45.64 km

Hydroelectric
power plants
4,435 MW

Ports
80,011 m²

Our
strengths



Specialized
engineering



Execution
capacity



Project
management

Number of
active
projects

7



Calle 13 Lote 1 - Bogotá, Cundinamarca



Group 8 - TransMilenio Av. 68
Bogotá, Cundinamarca



Group 5 - TransMilenio Av. 68
-Bogotá, Cundinamarca

A diversified business portfolio that ensures stability and long-term sustainability

Experience in Colombia, Panama, Costa Rica, the Dominican Republic, and the United States

Hotels and Offices

1,192,437 m²

Warehouses and
Distribution Centers

1,828,538 m²

Shopping Centers and
Retail

1,799,811 m²

Institutional Buildings

1,476,970 m²

**Our
strengths**



Close
relationship
with the
client

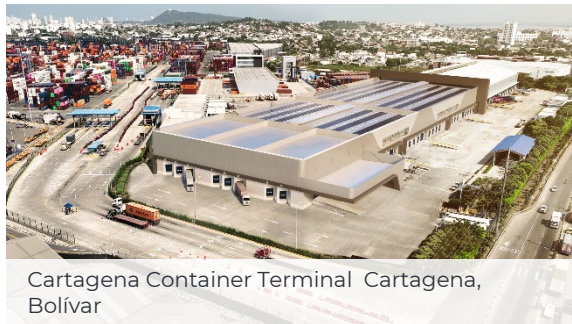


Speed of
execution



Construction
efficiency

Number of
active
projects **12**



Cartagena Container Terminal Cartagena,
Bolívar



Cerromatoso - Planeta Rica, Córdoba



Canpack Industrial Plant - Malambo, Atlántico

A diversified business portfolio that ensures stability and long-term sustainability



Design

We integrate design and engineering from the early stages, leveraging innovation and artificial intelligence to optimize investments and anticipate technical and operational risks.

More than

9,000 m² designed

65
AÑOS

Conconcreto
Historia que enorgullece, futuro que se construye

GEOTECHNICAL DESIGN OF ROADS

ARCHITECTURE

CONFORT

GEOTECHNICS

STRUCTURES

NETWORKS

CONCRETE CASTROPO

Modelo
Resistencia e tipología



Experience in Colombia, Panama, Costa Rica, the Dominican Republic, and the United States

Infrastructure
606,674 m²

Industry
1,109,133 m²

Urban planning
4,031,306 m²

Housing
1,694,799 m²

Our
strengths



Innovation
and
sustainability



Integrated design with
a builder's DNA



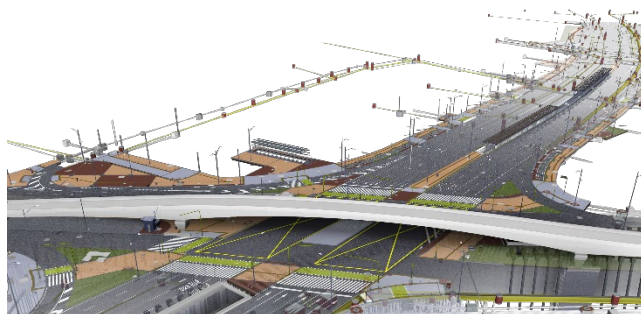
World-class BIM
methodology

Number of
active
projects

63



CEDI Colgate Palmolive - Palmira, Valle del Cauca



Transmilenio Av. 68 – Group 8 – Bogotá, Cundinamarca



SENA University Campus, La Ceja
La Ceja, Antioquia

A diversified business portfolio that ensures stability and long-term sustainability



HOUSING

We develop housing projects that meet people's real needs, promoting access to quality housing in the middle-income segment in strategic markets such as Bogotá, Medellín, and the Caribbean region.

More than

34,000

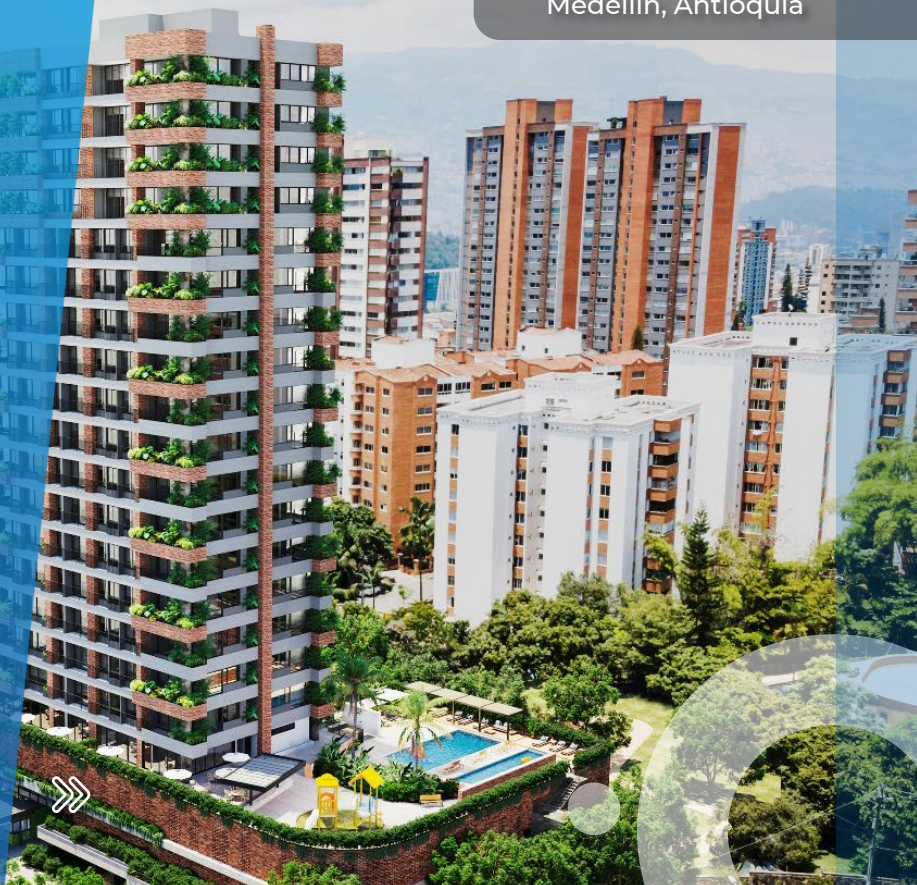
housing units built



Conconcreto

Historia que enorgullece, futuro que se construye

▶ **Contree Castropol**
Medellín, Antioquia



Presence in Bogotá, Medellín, Barranquilla, and Cartagena

Our strengths



Integration of design, management, and construction that allows for faster planning and execution.



Ability to finance construction projects.



Trust, support, and a proven track record.



Structuring



Management



Sales



Construction



Number of Active Projects

12



RUA 19 - Zúñiga, Envigado



Maranta - Serena del Mar, Cartagena



Calia – Bogotá, Cundinamarca

Portfolio focused on the middle and upper segments, including both VIS and non-VIS housing

CONCRETO IN NUMBERS

65
AÑOS



Concreto

Historia que enorgullece, futuro que se construye

▼ **Vía Sumapaz**
Bogotá - Girardot

Key Business Figures

Construction Services

- Backlog of US\$366.6 million (COP 1.4 trillion) as of December 2025 in Colombia.
- We structure, design, and build all types of construction projects.

Design

- Backlog of US\$4.3 million (COP 16,400 million).
- Development and structuring of our own projects.
- Provision of specialized engineering and architectural services for third parties.

Housing Colombia

- Middle-income projects in Bogotá, Medellín, and the Caribbean Region.
- 16 active projects, annual sales of approximately US\$52.4 million (COP 200 billion).

Housing USA

- *Single-family home and townhome* projects in southern Miami-Dade County.

Rents in Colombia

- Manager and investor of the Pactia Private Equity Fund.
- The fund has assets totaling US\$968.8 million (COP 3.7 trillion pesos).

Concessions

- Devimed: 1G, in operation, 24.8% stake.
- Via 40 Express: 4G private, under construction, 15% stake.
- DCO: Private 4G, in pre-construction, 25% stake.

Rents in the US

- 2 active income funds, plus additional funds for sale.

Company Snapshot



Consolidated figures as of 2025
in USD (COP millions in parentheses)*

	Revenue	Net Income	Equity
TOTAL	US\$161.7M (617,453)	US\$14.0M (53,302)	US\$332.2M (1,268,755)
Construction Services	US\$90.1M (344,036)	-US\$12.5M (-47,718)	US\$40.6M (155,164)
Housing	US\$22.7M (86,648)	US\$1.6M (6,269)	US\$52.1M (198,883)
Investments	US\$48.9M (186,769)	US\$24.8M (94,751)	US\$239.5M (914,708)

*Figures converted to USD using the average TRM for the fourth quarter of 2025 of \$3,819 COP/USD

Key figures 2025

Consolidated Figures

COP million figures

Revenue

\$617,453 million

\$161.7 million

Operating Profit

\$31,969 million

USD **\$8.4** million

EBITDA

\$100,831 million

USD **\$26.4** million

Net Income

\$53,302 million

USD **\$14.0** million

Financial Debt

COP **\$264,230**
million

USD **\$69.2** million

Assets

COP **\$2,196,824**
million

USD **\$575.2** million

Equity

COP **\$1,268,755**
million

USD **\$332.2** million

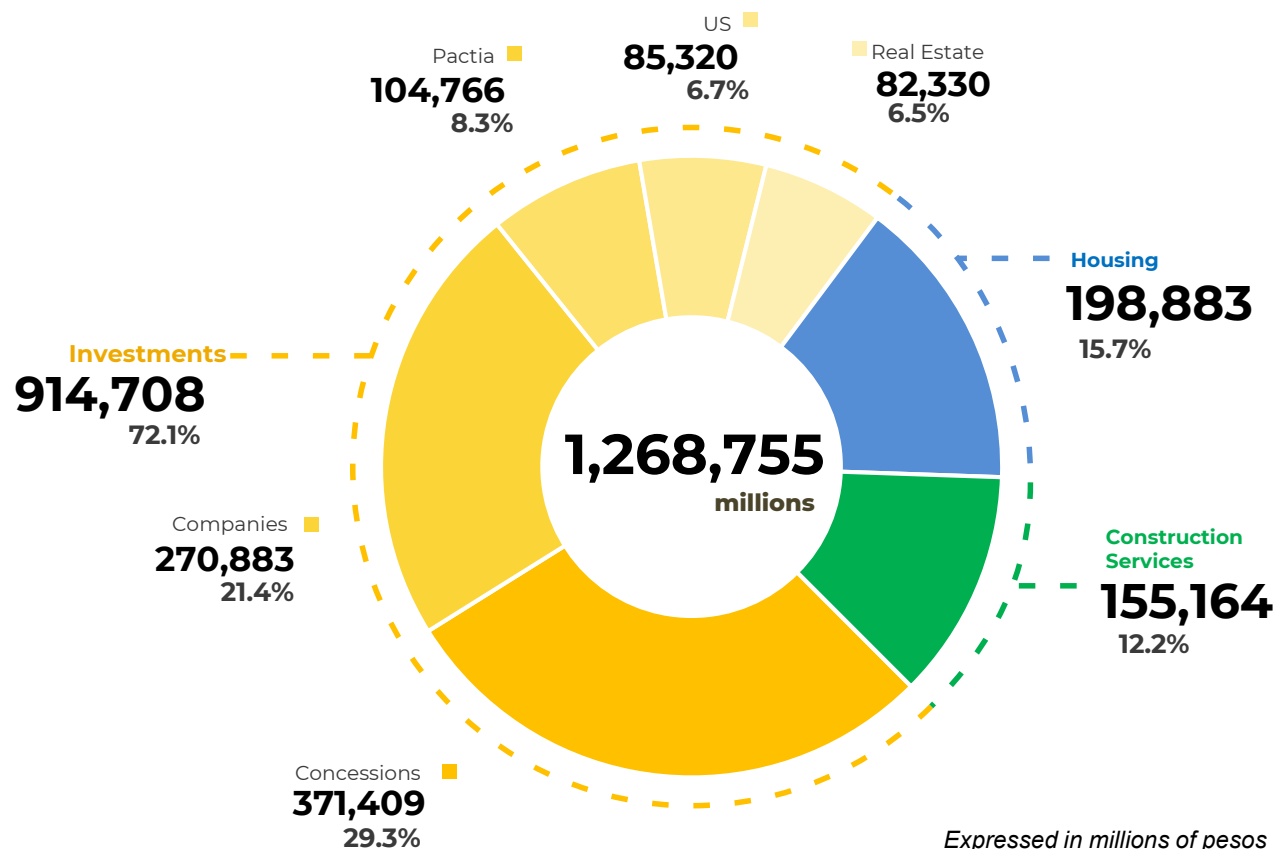
Backlog

COP **\$2.1**
trillion

USD **\$549.9** million

*Figures converted to USD using the average TRM for the fourth quarter of 2025 of \$3,819 COP/USD

Distribution of Consolidated Equity 2025



SUSTAINABILITY

Through our projects,
we create value for
people and the
environment

65
AÑOS



Concreto

Historia que enorgullece, futuro que se construye



Waste reuse

▶ **Calle 13 – Lot 1**
Bogotá, Cundinamarca



Our people in numbers



1,158
Direct jobs



857
Men



301
Women



37,542

Training hours
14.4% increase compared to
2024

1,517
Indirect jobs



- 233 women in administrative positions



- 9% reduction in disabling events compared to 2024.



We build inclusive, safe, and respectful environments



We received the **Ethnic Seal**, an award that recognizes organizations that incorporate an ethnic perspective into their projects and strategies, promoting inclusion, respect for diversity, and the productive development of Indigenous and Afro-descendant communities.



We participated in a **pilot program led by the Bogotá Secretariat for Women**, aimed at strengthening efforts to prevent sexual harassment at construction sites.



We care for the planet, its ecosystems, and the people who live here

Waste an

81%

waste

In resource consumption, we achieved

13% less water

40% less energy

17.8% lower fuel consumption

30% less paper consumption

11 projects designed by Concreto incorporated sustainability attributes and were accredited as Edge Preferred



Energy saved (electricity)

2,951 MWh/year

Equivalent to the annual consumption of **1,892 households**

Water saved (potable)

68,266 m³/year

Equivalent to the annual consumption of **448 households**

Avoided CO₂e emissions (materials + operations)

14,762 tCO₂e

Equivalent to the annual emissions of **8,633 people**



Four Points by Sheraton Hotel
Georgetown – Guyana



Concreto Foundation

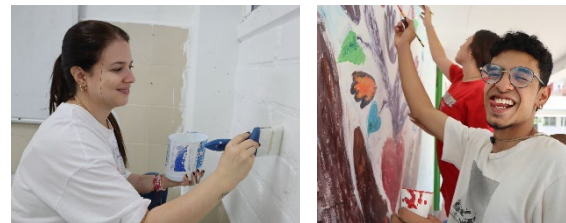
258 young people and women were connected with training opportunities that contribute to their employability and/or entrepreneurship.



More than 7,000 children and adolescents from Medellín and Antioquia benefited from the educational and experiential programs.



Nearly 100 women were trained through the "Más con equidad" program in Medellín and Bogotá, with the goal of connecting them to employment in the construction sector.



Active participation of employees in improving community infrastructure, such as the **Caminos de Paz Elementary School** and the community center in the **Llanaditas** neighborhood in Medellín.



Multifamily Residential

BARCELONA TOWER
Miami-Dade County, FL

OUR WORK SPEAKS FOR ITSELF



Concreto

Historia que enorgullece, futuro que se construye



Some of our projects



► **RUTA DEL SOL SECTOR I (SECTIONS II AND III)**
Guaduas, Cundinamarca



► **ITUANGO HYDROELECTRIC POWER PLANT**
Ituango, Antioquia



► **AGUADULCE SPIA INDUSTRIAL PORT**
Buenaventura, Valle del Cauca



► **TOCUMEN INTERNATIONAL AIRPORT**
Panama City, Panama



► **GUILLERMO GAVIRIA CORREA BRIDGE**
Barrancabermeja, Santander



► **Dream Plaza Apartment Complex**
Costa del Este, Panama City



► **HILTON CORFERIAS HOTEL**
Bogotá, Cundinamarca



► **CEDI COLGATE PALMOLIVE**
Palmira, Valle del Cauca



► **JAVERIANA FACULTY OF SCIENCES**
Bogotá, Cundinamarca



► **MEDELLÍN CITY COUNCIL CHILDREN'S HOSPITAL**
Medellín, Antioquia



► **HEADQUARTERS OF THE MEDELLÍN CHAMBER OF COMMERCE**
Medellín, Antioquia

Explore our complete
portfolio here



OUR CLIENTS



65
AÑOS



Concreto

Historia que enorgullece, futuro que se construye

Contact

ir@conconcreto.com

Phone: (604) 204 37 07 Ext. 1054

Carrera 43A No. 18 Sur-135

Medellín, Antioquia

► **Bridges on Primera de Mayo Avenue**
Bogotá, Cundinamarca