Medellín, August 12, 2025

Second Quarter 2025 Results

- In line with its housing growth strategy, in the second quarter of 2025, Conconcreto entered into a strategic partnership with Yellowstone Capital Partners, a renowned real estate private equity fund manager. This enhances the company's access to capital, strengthens its ability to explore new opportunities, and accelerates the growth of this business line.

- During this same period, the company increased its housing inventory to more than 2,000 units with the acquisition of two lots located in high-potential areas of Bogotá. This strategic decision projects sales of approximately $585 billion and represents a significant commitment to the housing business.

In a challenging economic environment in Colombia, Conconcreto demonstrates its ability to adapt and diversify its business lines (construction, design, and housing), which is key to maintaining its financial strength and competitiveness, as well as the confidence of investors and partners.

In line with this, during the second quarter of 2025, Conconcreto reported consolidated revenue of COP $294,501 million, an operating profit of COP $4.927 billion (operating margin of 1.7%), and EBITDA of COP $56.463 billion (EBITDA margin of 19.2%). Consolidated net income reached COP $32.684 billion, representing an 11.1% increase compared to the second quarter of 2024, driven primarily by the reduction in financing costs. Conconcreto closed the quarter with a backlog of COP $2.5 trillion, equivalent to 2.5 years of execution (at a rate of 1 trillion per year). This figure represents a 14.9% decrease, explained by the accelerated execution of the backlog following the sale of assets in Conconcreto United States.

These results demonstrate Conconcreto's commitment to its investors, employees, and communities, driving initiatives with a positive impact, financial strength, and projects that generate sustainable value over time.

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