

Constructora Conconcreto profits grew 29% in the third quarter

- **At the end of the third quarter of 2016 the income from ordinary activities increased 29% in relation to the same period of the previous year: COP 1.101.264 Trillion.**
- **Net Profits represented an increase of 23% in relation to the same period of the previous year.**
- **Backlog closed at 3.4 Trillion. 64% of this figure represented by infrastructure projects.**
- **In August 2016 started the operation of the concession Vía Pacífico, Buga – Buenaventura.**
- **On October 25, the contract for the Vía 40 Express concession, Bogotá – Girardot, was signed in Melgar, Tolima with the ANI, in which the strategic partner is the French company Vinci.**

With excellent results Constructora Conconcreto ended the third quarter of 2016. The recently adjudicated infrastructure projects assure the company three years of operation, closing September with a backlog of **COP 3.4 trillion**. With the contract signing of Vía 40 Express, third lane Bogotá – Girardot, on **October 25, 2016** in partnership with the French Company Vinci, Conconcreto positions itself as one of the leading constructors in road transformation and development in the country.

Principal Indicators

Constructora Conconcreto obtained **consolidated income from ordinary activities** amounting to **COP 1.101.264 Trillion**, at the closing of the third quarter 2016, which means an increase of **29%**, over the same period of last year. The most representative revenues were presented in the construction segment, with a figure of **COP 798.027 Billion**.

For the same period, **net income closed at COP 63.808 Billion, representing a growth of 23%**. The company's EBITDA amounted for **COP 173.834 Billion**.

"With the new private initiatives Vía Pacífico, Buga – Buenaventura; Vía 40 Express, Bogotá – Girardot and the actual concessions Devimed and CCFC, constructora Conconcreto consolidates itself as a relevant company

in the national market of roads and concessions in the country.” Assured Juan Luis Aristizábal Vélez, President of Constructora Conconcreto, during the third quarter results presentation.

Highly Innovative

Conconcreto continues to consolidate itself as an innovative company in the construction sector. Today, **there are 16 projects in execution which were presented to Colciencias.** The development of a **large format 3D printing** prototype and the inclusion of ICT in constructive processes (which will permit optimization and industrialization) are highlighted among others.

More relevant events in figures

About Vía Pacífico (Buga- Buenaventura) See attached map

- Investment COP \$1.2 trillion
- 26 kilometers of second lane construction
- Existing road rehabilitation
- Maintenance and operation of 111 kilometers of the actual highway for 30 years.

About Vía 40 Express (Bogotá – Girardot) See attached map

- Investment COP \$1.7 trillion.
- 65 kilometers of third lane construction and more than 2 kilometers of new tunnels.
- Existing road and Sumapaz tunnel rehabilitation.
- Maintenance and operation of 142 kilometers of the actual highway for 30 years.
- Conconcreto participation: 50%
- Strategic ally: Vinci.

Hidroituango: 60% of work progress. The challenge and commitment is, in 2018, to put into operation the first power generating unit for EPM.

Handing over of Antares shopping center, Soacha- Bogotá:

82.200 m2 of constructed area, 31.500 m2 of gross leasing area, 193 business premises and more than 1.000 parking spaces.

Three new shopping centers under construction in Bogotá

- Multiplaza, La Felicidad project: 185 thousand m2. 14 buildings of 3 levels and two basements.
- Gran Plaza Bosa: 50.722 mt2, 4 commercial levels, basements for parking.
- Gran Plaza El Ensueño, south of Bogotá. It will have 112.434 m2 of constructed area and 42.307 m2 of leasable area.