

Constructora Conconcreto Has COP 500,000 Million Available in Cash for Investment in Infrastructure

- This was revealed by Juan Luis Aristizábal Vélez, Constructora Conconcreto CEO, during the report on the first quarter 2016 results.
- With the new adjudication of the Buga–Buenaventura double-lane road, the Company's Backlog will increase approximately COP 350,000 million.
- Conconcreto's Backlog ended the first quarter of 2016 at COP 2.33 billion; 49% of this figure corresponds to infrastructure projects.
- At the end of March 2016, the Net Financial Debt/EBITDA indicator was 1.09x.

Self-Generation, a Future Strategy

For Constructora Conconcreto, self-generation is the starting point to execute projects in attractive niches with structuring, management and financing as generators of value in the Infrastructure, Building and Housing business lines.

With the adjudication of the Buga–Buenaventura road, which will have an investment of **COP 1.07 billion in construction**, Constructora Conconcreto will have the challenge of modernizing one of the main logistics and cargo corridors in the country.

Currently, under the self-generation strategy, the Company leads projects, such as the **Darién International Port, the Gulf of Urabá**, a project has the environmental license and which contemplates the logistical and industrial development for a multi-purpose port in Necoclí. **The Bogotá West Line Commuter Train – Regiotram** – includes the rehabilitation, construction, operation and maintenance of a tram-train that would connect Bogotá to Facatativá. **The PATICO Small Hydroelectric Center**, located in the north of Cauca, will generate 16 MW; it is currently in the preliminary consultation stage.

Backlog

At the close of the first quarter of 2016, the Backlog was **COP 2.33 billion**, corresponding to 2.2 years of operation.

For the remainder of 2016, Constructora Conconcreto has projected **COP 1.02 billion** to be executed. **This figure does not include the Buga–Buenaventura road**, adjudicated last May 19, 2016, which will have an investment in construction for COP 1.07 billion and COP 1.98 billion in operation and maintenance.

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Main Indicators

In the first quarter of 2016, Constructora Concreto reported consolidated income for ordinary activities amount to **COP 300,174 million**, an increase of **17% over the same period last year**. Of this income, in the Company's business lines, **76%** corresponds to **construction**, followed by **housing with 16%** and **7% for investment**.

In this same period, the **EBITDA** amounted to COP 45,440 million, equivalent to an EBITDA margin of 15.1%.